

Donna Stroupe

Sales Representative

WORK EXPERIENCE

2022 - 2025

Timmerman Industries

Sales Representative

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.

2020 - 2022

Timmerman Industries

FMCG Sales Agent

- Prospected and qualified leads through cold calling, email campaigns, and networking events.
- Increased sales by 20% by implementing effective upselling and cross-selling strategies.
- Maintained up-to-date knowledge of product features and benefits to provide accurate information to clients.
- Collaborated with the marketing team to develop targeted sales materials and promotional offers.

2019 - 2020

Timmerman Industries

Sales Agent

- Prospected and qualified leads through cold calling, email campaigns, and networking events.
- Increased sales by 20% by implementing effective upselling and cross-selling strategies.
- Maintained up-to-date knowledge of product features and benefits to provide accurate information to clients.
- Collaborated with the marketing team to develop targeted sales materials and promotional offers.

REFERENCE

Harumi Kobayashi

Wardiere Inc. / CEO

Phone: 123-456-7890

Email: hello@reallygreatsite.com


Bailey Dupont

Wardiere Inc. / CEO

Phone: 123-456-7890

Email: hello@reallygreatsite.com

CONTACT

 123-456-7890

 hello@reallygreatsite.com

 123 Anywhere St., Any City

 reallygreatsite.com

EDUCATION

Borcelle University

Bachelor of Business Management

2020 - 2023

Wardiere University

Bachelor of Business Management

2016 - 2020

Wardiere University

Bachelor of Business Management

2014 - 2018

SKILLS

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Networking
- Market Research

AWARDS

- Licensed Real Estate Agent
- Certified Real Estate Negotiator
- Top Sales Agent Award 2016

LANGUAGE

- English
- Germany (basic)